

# Logistics & Supply Chain Management



**Innovative Solutions with a Difference**



**GLYN**  
High-Tech Distribution

## Allow us to introduce ourselves... GLYN!



### Your partner for Logistics and Supply Chain Management

A reliable partner you can count on in every situation – what could be more important when running a business? Schedules and deadlines must always be kept – but that is not always easy.

At GLYN, we have made it our mission to make your life a little easier.

GLYN is defined in particular by its active involvement in the design process of the end product. This means you can be sure that your component preferences are implemented to bring you high quality, available items. We also have excellent supply relationships with manufacturers and distributors worldwide. This means we can even supply older, less readily available components on time.

At GLYN, we are not just any old logistics partner. We actively get to grips with your product and our items. Our DIN 9001:2008 certification speaks for itself.

## All-rounders and specialists

On the one hand, we offer universal „C parts“, which can be used in many different applications, depending on requirements. On the other hand, we supply highly specialised „A parts“, such as displays or special controllers for highly specific tasks.

In electronics, like every industry, there are certain popular „long runners“. We can provide these for a good price in high volumes at short notice. That is how GLYN makes sure you are always production-ready.

## We can help

Special requirements call for individual solutions. At GLYN, we help you to find the right component for every purpose – and to do this, we get actively involved in the design and circuit board development process. Do you have a problem? We will create the solution together! We would be happy to expand our supply chain to source components globally via our close international contacts, on request.

## Availability is everything

There is nothing worse than stationary production lines! At GLYN, we can offer you security. We will provide you with various highly effective concepts to reduce the occurrence of such unpleasant and costly situations from the start.

## Secure supply chain for development and production

As a logistics partner, we offer you the whole world of electronics, whether its displays and systems, semi-conductors, storage solutions or other high-quality components you want.

Clear and transparent arrangements combined with our system-controlled logistics services provide you with a secure supply chain for development and production.



## Reliable Supply Chain Solutions



### Why you should choose a system-controlled delivery system

In the electronic components market, we face the challenge of millions of items. Depending on the item, delivery times can vary from immediately in stock to 26 weeks or longer.

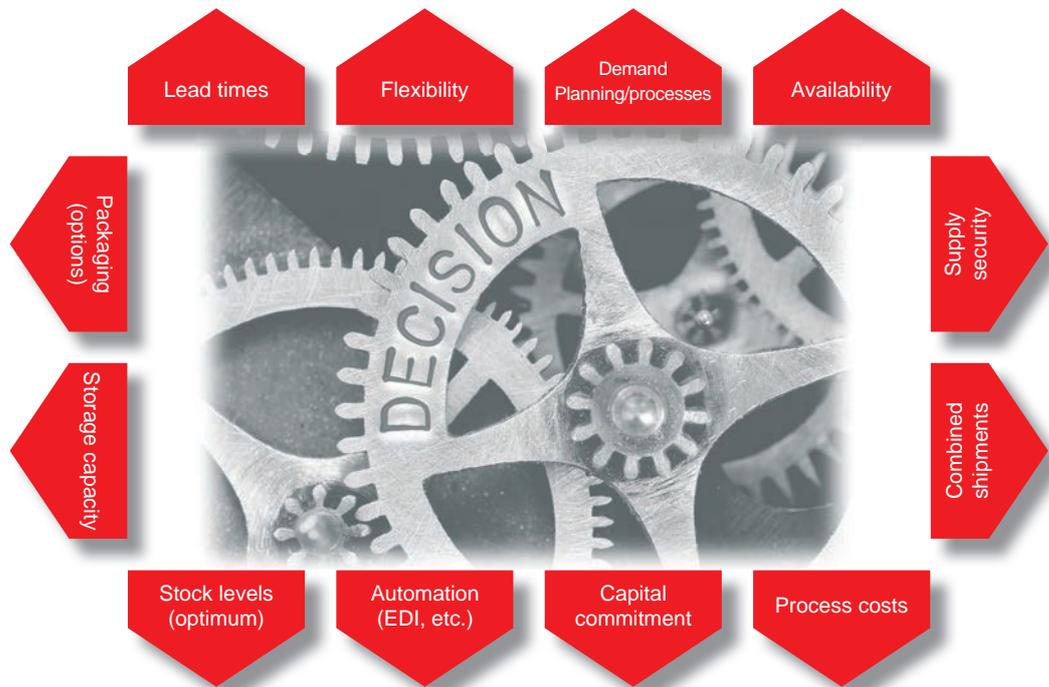
With all these influences to bear in mind, you need a reliable and consistent supply. Our logistics systems help, thanks to their high degree of automation – while, conveniently for both sides, helping to reduce workload and process costs, and increase availability.

The solid basis for all our systems is the fast, accurate and comprehensive exchange of data, which can only be electronic due to high volumes.

### Standard framework agreements form the basis

A framework agreement with clear and flexible conditions for both sides is what forms the basis of our supply chain. This involves defining the supply with the required components and setting up a safety stock with the corresponding obligations. Based on your forecast figures, we can plan supplies independently of replenishment times. When demand fluctuates, you can take full advantage of the forecast to achieve maximum flexibility.

## Deciding Factors



A dynamic production system should go hand-in-hand with a dynamic supply system.

We define and determine the optimum processes in the supply system based on your deciding factors. This allows us to provide a Supply Chain Management system optimised to your needs with an automation concept, logistics modules and control of all automatic functions – both operationally and strategically.

### Increased security for your supply

- ▶ Become independent of replenishment times – thanks to scheduling based on your forecast figures
- ▶ Maximum flexibility is achieved through the effective use of forecast figures

### Reduced process costs

- ▶ Fewer additional costs for manual activities
- ▶ Orders are bundled in combined shipments
- ▶ Reduced procurement costs

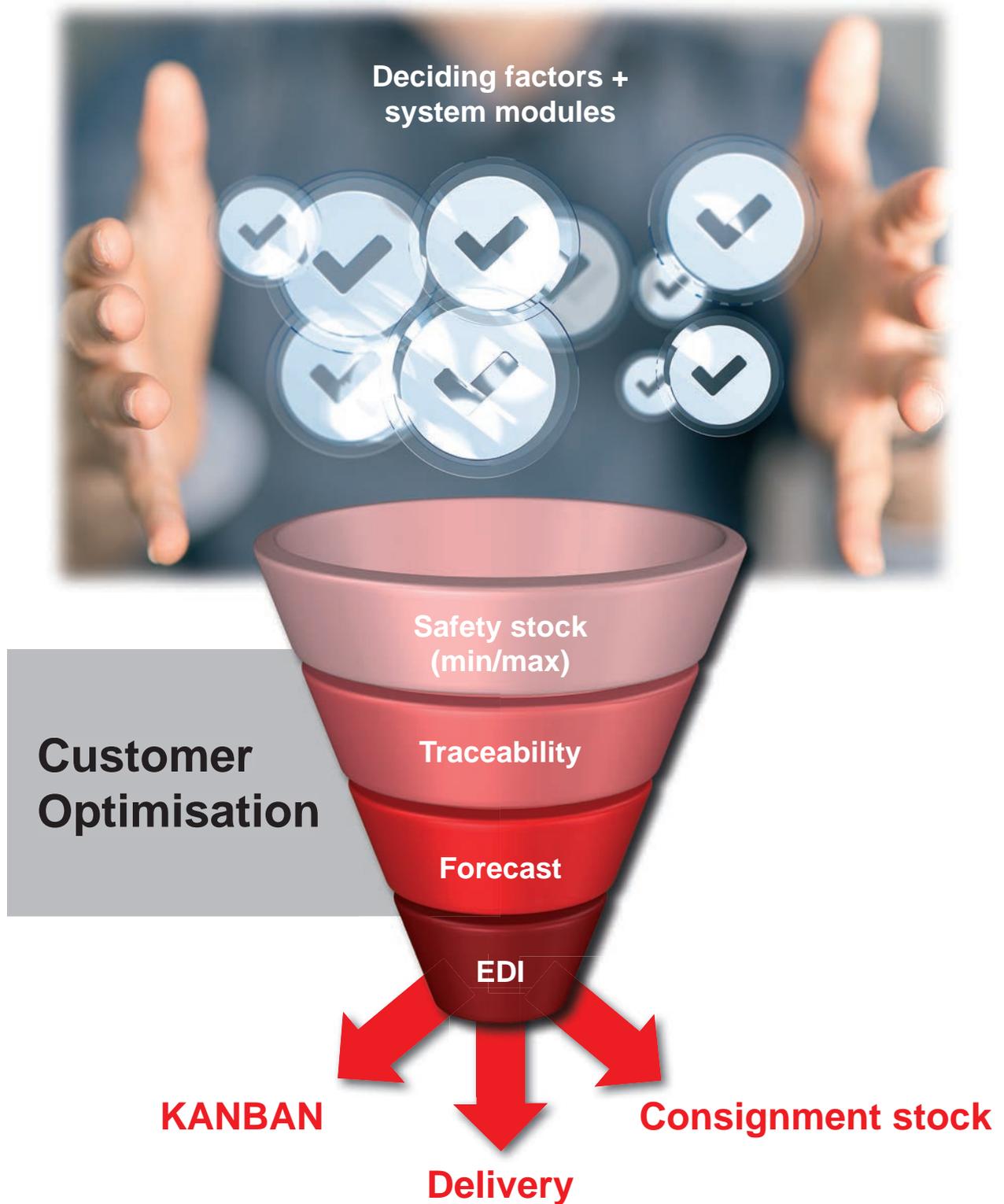
### Increased quality within processes

- ▶ Fewer faults and greater process reliability thanks to automatic data and interface exchange

### Reduced capital commitment costs

- ▶ For example, the ownership of goods is only transferred to you after their removal from the consignment stock

## Logistics Modules



Select and combine the right system support for you with the appropriate supply systems for your needs. Ask us about potential connections to your ERP system.

## Contact us!



To provide you with the highest level of service and flexibility, we work with external service providers when required. This enables us to meet special requirement profiles – cost-effectively, quickly and flexibly. Together we will find the optimum solution for your needs and requirements.

### Long-term storage

For example, we can help you with the long-term storage of components. These must be stored under specific conditions to prevent corrosion or damage by environmental influences.

We deal directly with our partner to avoid long communication channels and guarantee rapid processing of your order.

### Tape & Reel

Usually semiconductors are supplied on plates, or trays. Do you require the product on reels for your production process? We transfer the microchips onto reels to make further processing simpler for you.

### Pre-programmed Micro-Controllers

The right programming for the right component: With our service provider, we ensure the correct programming of your components. We take care of everything including ordering blanks and programming chips with your software.

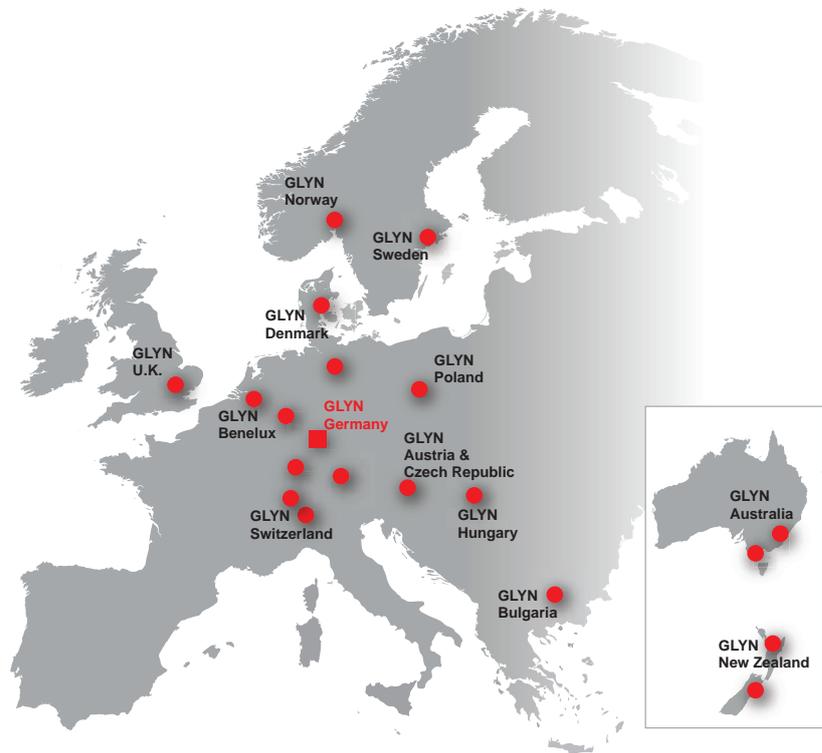
# International GLYN Network

## Germany Head Office

### GLYN GmbH & Co. KG

Am Wörtzgarten 8  
D-65510 Idstein  
www.glyn.de

Tel.: +49 6126 590-222  
sales@glyn.de



**Nettetal**  
Tel.: +49 2157 124-222  
nettetal@glyn.de

**Norderstedt**  
Tel.: +49 40 3204699-0  
norderstedt@glyn.de

**Pforzheim**  
Tel.: +49 7231 42441-00  
pforzheim@glyn.de

**Unterhaching**  
Tel.: +49 89 3216 4957-0  
unterhaching@glyn.de

**Australia**  
GLYN Ltd.  
Tel.: +61 2 8850-0320  
www.glyn.com.au  
sales@glyn.com.au

**Bulgaria**  
Cooperation Partner  
Universal 98 Ltd.  
Tel.: +359 2 8708009  
www.uni98-bg.com  
sales@uni98-bg.com

**New Zealand**  
GLYN Ltd.  
Tel.: +64 9 441-9050  
www.glyn.co.nz  
sales@glyn.co.nz

**Sweden**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +46 293 300-84  
www.glyn.se  
sales@glyn.se

**Austria & Czech Republic**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +43 2236 311112-0  
www.glyn.at  
sales@glyn.at

**Denmark**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +45 7020 1633  
www.glyn-nordic.dk  
sales@glyn-nordic.dk

**Norway**  
Link Nordic AS  
Tel.: +47 6988-9899  
www.linknordic.com  
sales@linknordic.com

**Switzerland**  
GLYN GmbH & Co. KG  
Zweigniederlassung  
CH-8133 Esslingen / Egg  
Tel.: +41 44 944 55-00  
www.glyn.ch  
sales@glyn.ch

**Benelux**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +31 6 10930497  
www.glyn.com  
benelux@glyn.com

**Hungary**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +36 1 204 9571  
www.glyn.hu  
sales@glyn.hu

**Poland**  
GLYN GmbH & Co. KG  
(Germany)  
Tel.: +48 71 7828-758  
www.glyn.pl  
sales@glyn.pl

**U.K.**  
Cooperation Partner  
First Byte Micro Ltd.  
U.K. Head Office  
Tel.: +44 1277 634200  
www.firstbytemicro.com  
sales@firstbytemicro.com

© 2016-12 by GLYN GmbH & Co. KG

Attention! This overview only presents a selection of our product portfolio.  
With some manufacturers we may have special regulations and/or restrictions  
for some European countries.



**GLYN**  
High-Tech Distribution